





Dual Degree Program in Technology & Management

Information Session







Agenda

18:00 - 18:30 Program Overview Prof. Betty Lin

18:30 - 18:50 Experience Sharing Simar Ganger (DDP Year 5)

> 18:50 - 19:00 Q & A All

> > CAPTURING THE BEST OF BOTH WORLDS

Program Overview

Prof. Betty LIN

Associate Director & UG Coordinator Dual Degree Program in Technology & Management

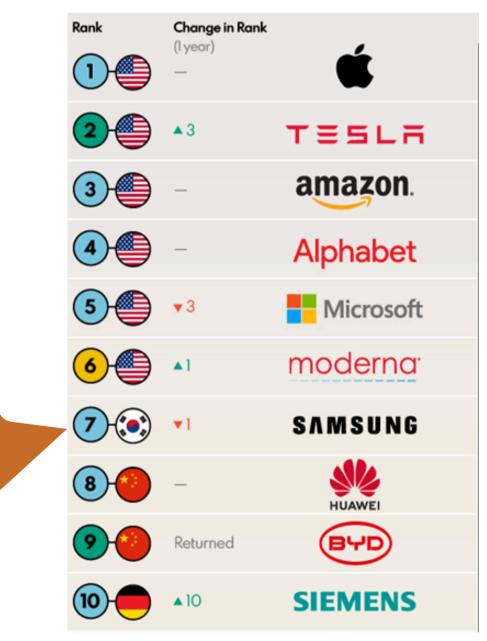


Why did we create T&M-DDP in 2003?

"All companies are now tech companies. In digitally transformed industries, technology is the underlying force that drives businesses forward. ... The demand for tech talent continues to outstrip supply, and experts predict that the talent gap will continue to widen."

"The global tech talent shortage: an in-depth look", Intersog.com, 13 June 2019

Most Innovative Company, 2023 Ranking



https://www.visualcapitalist.com/most-innovative-companies-2023/

Tech leaders are in short supply...

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Dual Degree Program in Technology & Management grooms leaders to capture the best of both worlds







2024-25 New Dualers Diversified Background



T&M-DDP PROGRAM OPTIONS

Choose 1 of 6

- Economics
- Finance
- General Business
 Management
- Global Business
- Management
- Marketing



Business

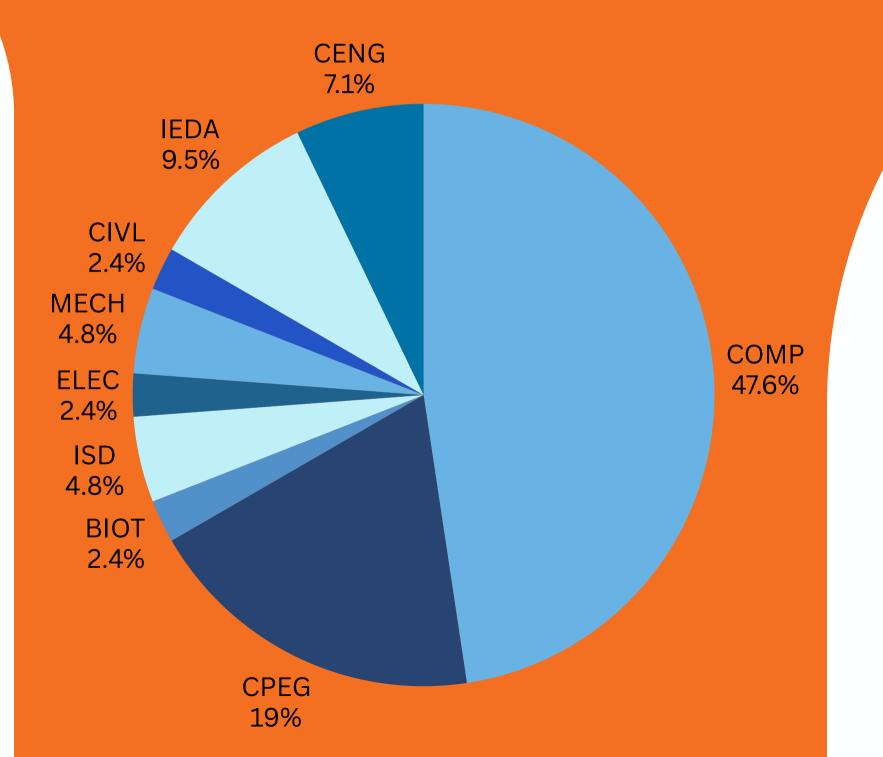


Choose 1 of 13

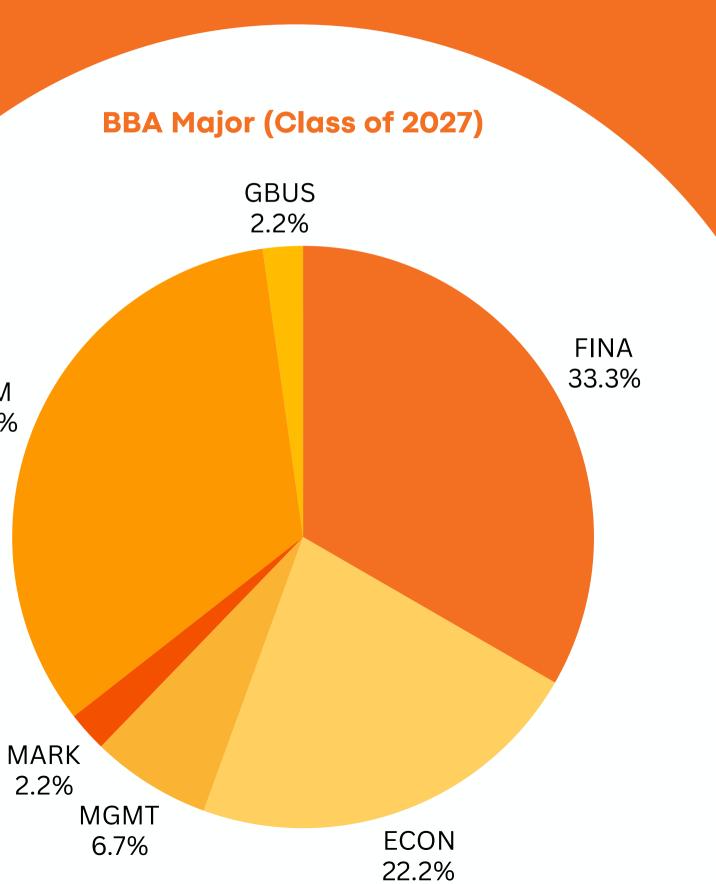
- Aerospace Eng.
- Bioengineering
- Chemical Eng.
- Civil & Environmental Eng.
- Civil Eng.
- Computer Eng.
- Computer Science
- Electronic Eng.
- Decision Analytics
- Industrial Eng. & Eng. Mgmt.
- Mechanical Eng.
- Integrative Systems & Design
- Biotechnology

Diversified Choice of Majors

BEng/BSc Major (Class of 2028)

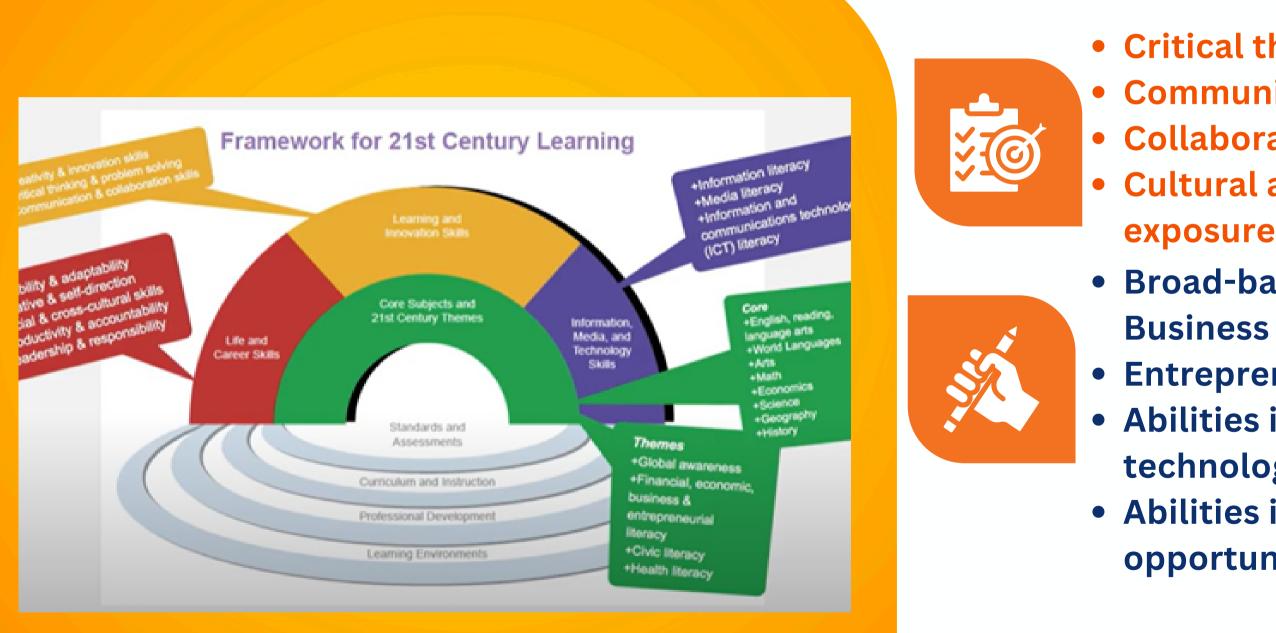


GBM 33.3%



DDP Goal (2003)

DDP graduates are equipped with the following:

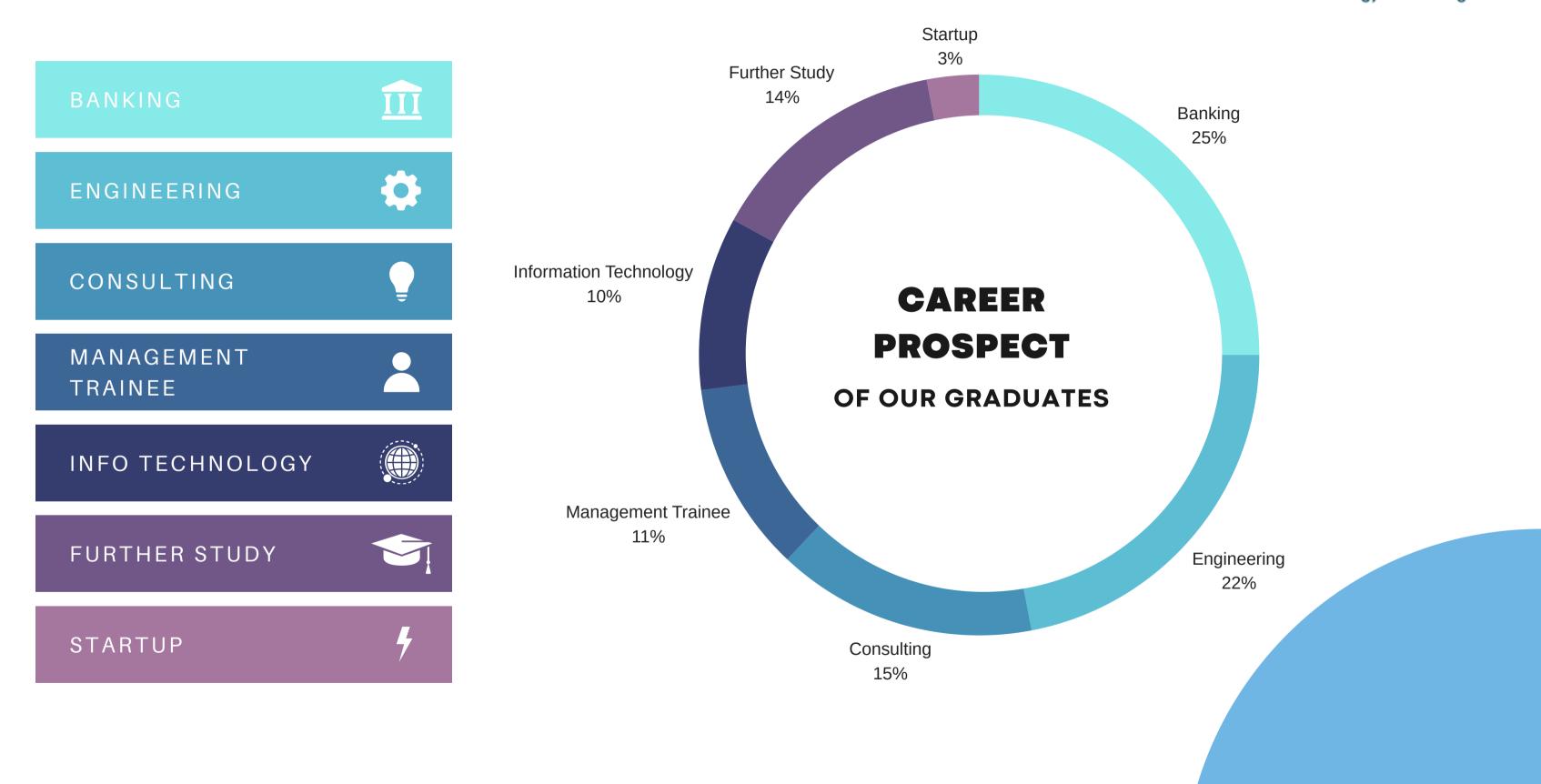


Partnership for 21st Century Skills Frameworks, 2010

Source: Partnership for 21st Century Skills, <u>www.cde.ca.gov/p21cskls</u>



- Critical thinking & problem solving skills Communication skills
- Collaboration & leadership capability
- Cultural appreciation & international
- Broad-based training in Engineering and **Business**
- Entrepreneurial spirit
- Abilities in identifying appropriate
 - technologies for new businesses
- Abilities in identifying business
 - opportunities for new technologies





OUR GRADUATES - EXCITING CAREER CHOICES ANALYST





Bruce HU (содвм, 2024)

Quant Research Analyst, QRT (2024+) Quant Research Intern, QRT (2023) Andrew ZHOU (COGBM, 2024)

Derivatives Analyst, Goldman Sachs (2024+) Offcycle Intern, Goldman Sachs (2022-23)





Robin Ll (**BEGBM**, 2022)

Strategy Analyst, ByteDance (2024+) Associate, Bain & Co. (2022-24)

OUR GRADUATES - EXCITING CAREER CHOICES I-BANKERS (CAREER PATHS)



Akshay PRAKASH

(COGBM, 2018) Analyst, Goldman Sachs, Singapore (2018-21) MBA (Full Scholarship), UCLA (2021-23) iBank Associate, Moelis & Co., Los Angeles (2023+)



Katelyn WU

(IEGBM, 2016) Associate, McKinsey & Co. (2016-20) MBA, UPenn (2020-22) VP, Private Equity, EQT Group, London (2022+)

ibanker / Consultant

Advanced Degree \rightarrow

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Camary LAU

(IEGBM, 2014) Analyst, JP Morgan (2014-18) LLB, HKU (2018-2019) Associate, Squire Patton Boggs (2019-24) Legal Counsel, Leonteq (2024+)

Private Equity / Legal Counsel

OUR GRADUATES - EXCITING CAREER CHOICES CORPORATE SENIOR EXECUTIVES



Swan Lu (CEGBM, 2011)

Head of Innovation, Zurich Insurance (2011-13) Global of Head of Business Dev, Allianz (2015-17) Harvard MBA (2017-18) CEO, Mobile Solutions, Zurich Insurance (2020-21) Group Head of Biz. Dev, Zurich Insurance (2021+)

Cambridge MPhil (2017-18) Senior Engineer, Arup (2019+) Chartered Environmentalist (2020) Associate, Water Business Lead, ARUP SEA (2022-2024) Senior Manager, Growth and Sales. Jacobs (2024+)

Young Global Leader @ World Economic Forum 2022

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Shanshan Wang (CIGBM, 2012)

Young Engineer of the Year Award 2022



OUR GRADUATES - EXCITING CAREER CHOICES ENTREPRENEURS





Jovian LING & Sunny WONG

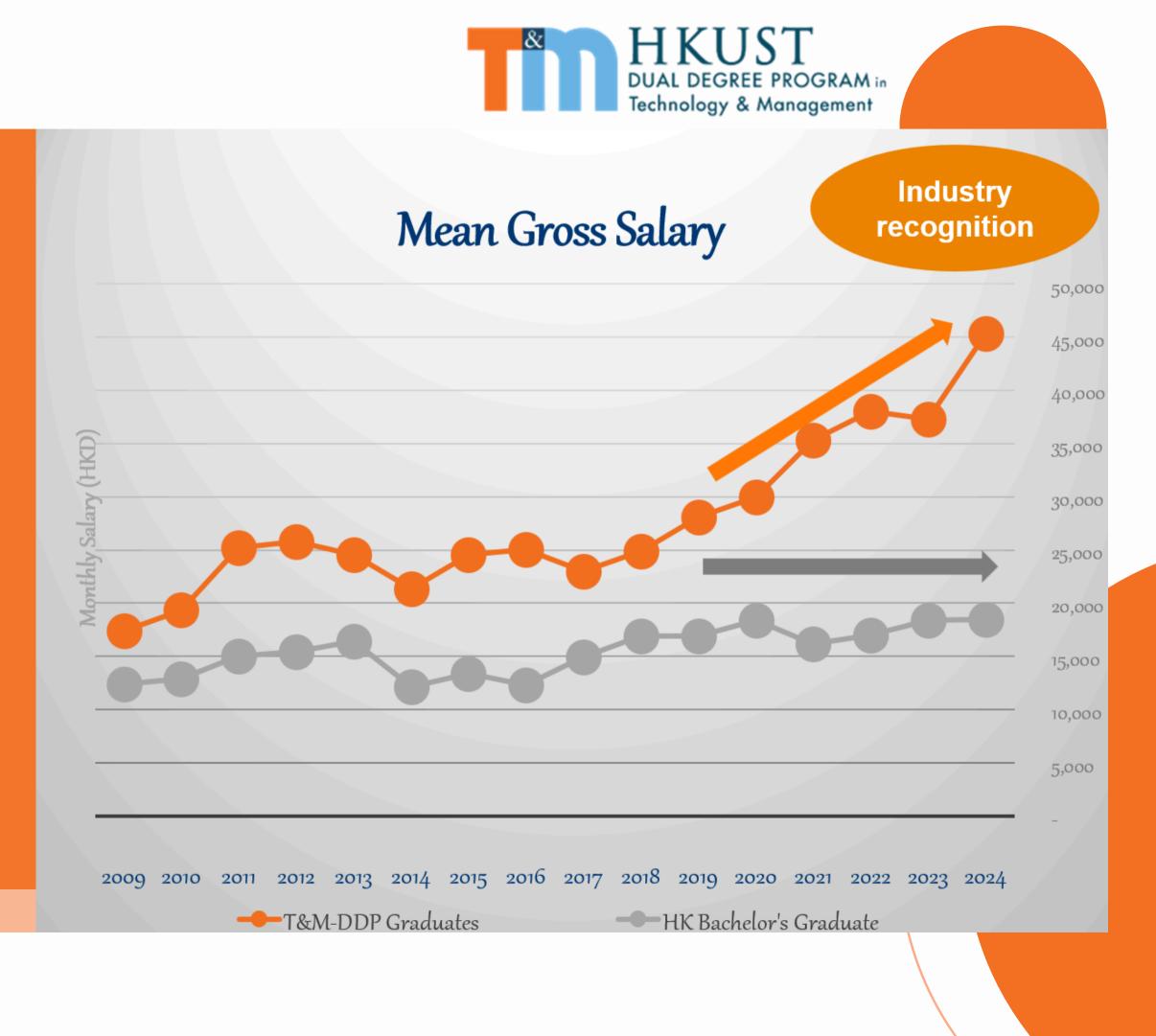
(EEGBM, 2009) & (CPGBM, 2008) Co-Founder, Chatbot.com.hk (2015+) Ex iBankers at JP Morgan and Switzerland Chatbot.com.hk Chatalog.ai (Podcast.ai) (MEGBM, 2015) CoFounder & CTO, Lumos Helmet (2014-18) Harvard MBA || Harvard Master of Science(2018-2020) ML Engineer, Apple (2020-21) CTO, DelTron Intelligence (2021-22) COO, Lumos Helmet (2022+)



Jeff CHEN

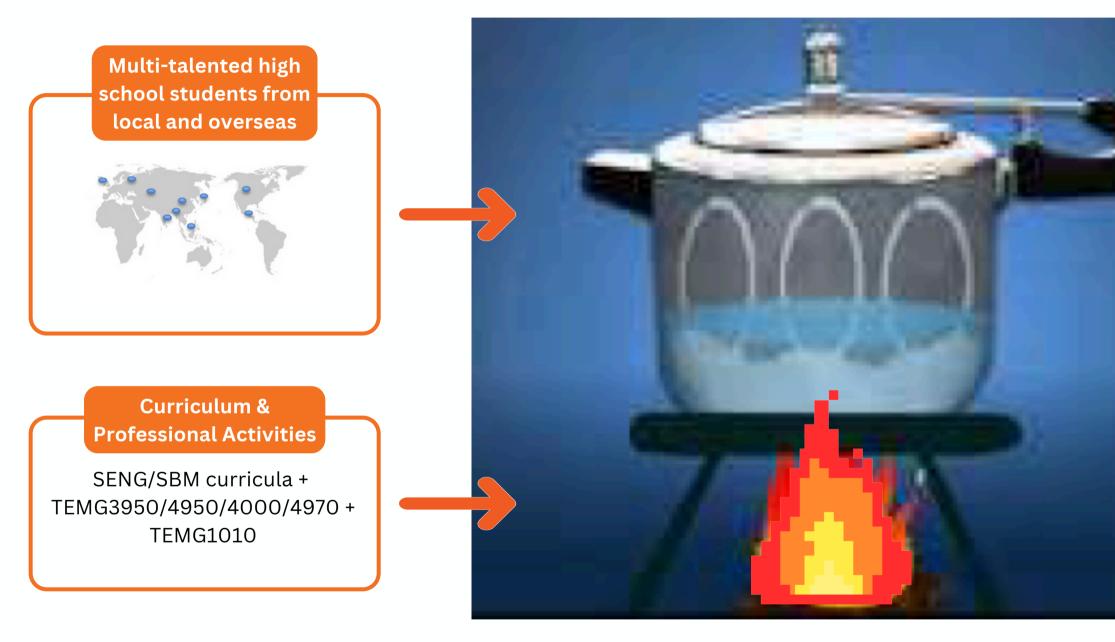
Strong Reputation with Employers in HK & APAC

Statistics of 2022 as per DDP graduate survey & indeed.com

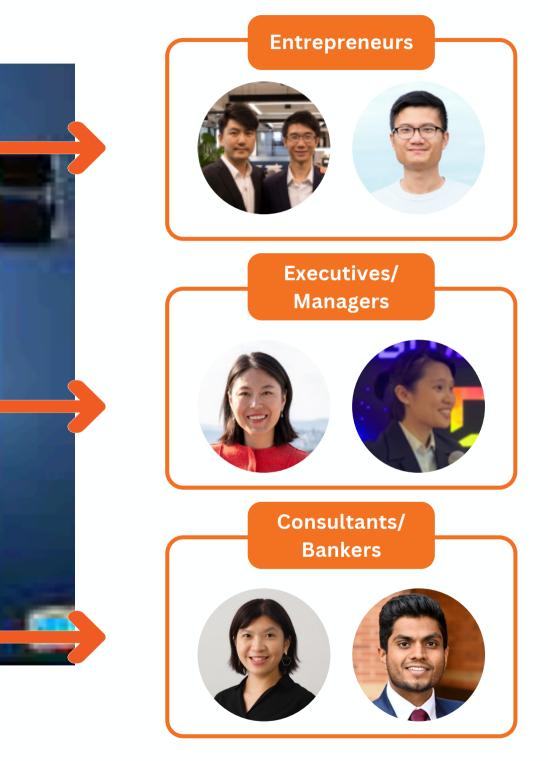




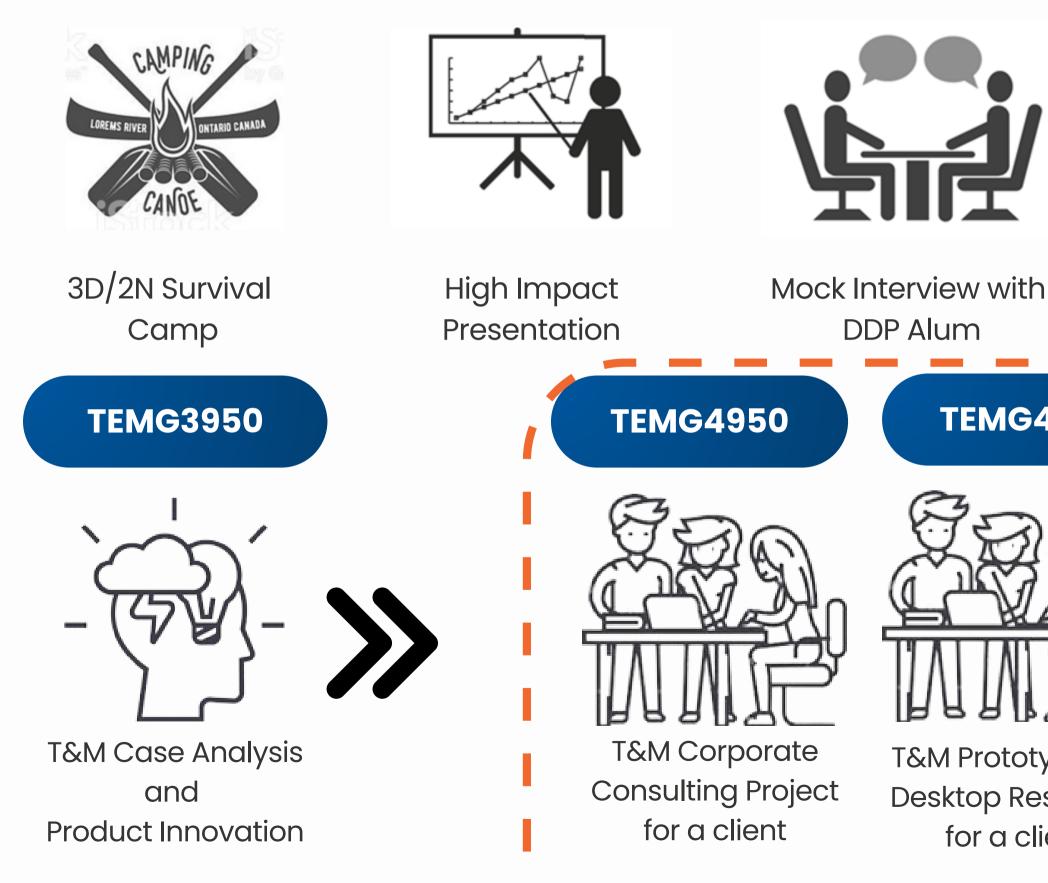
T&M-DDP Student Development Process







Courses and Activities offered by PROGRAM in Technology & Management



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Assessment Center Stimulation Workshop



TEMG4970



T&M Prototyping & Desktop Research for a client

T&M Int. Business Plan Competition (IBPC) Start-up Project



TEMG1010: -









TEMG1010: 15-mins Meeting with Faculty

Once per year

Objectives:

- Provide student advising in academics, career, personal growth
- Follow up with student's development

Content:

• 15-min 1 on 1 meeting with T&M-DDP faculty



Year 1



Year 4





Year 2

Year 3



*Biotechnology Advising

Year 5

100% Attendance

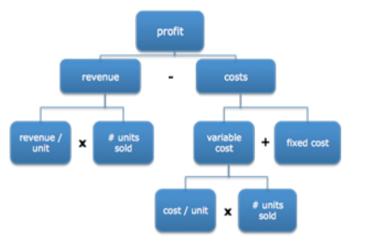
TEMG 3950: T&M Case Analysis and Product Innovation

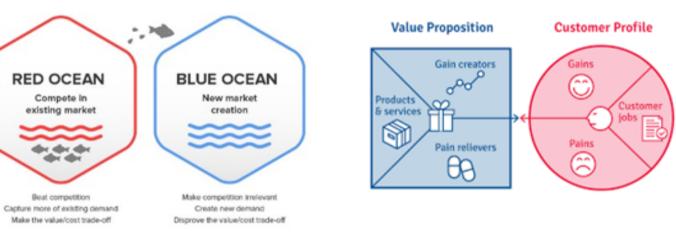
Part I: Prof. Chi Ming --> Product Innovation

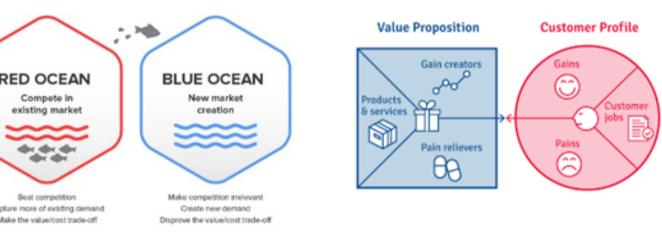
- Design Thinking
- Value Proposition Canvas
- Business Model Canvas
- Startup Pitching
- 1 Solution Design Project

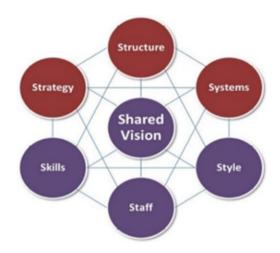
Part II: Prof. Betty --> Case Analysis

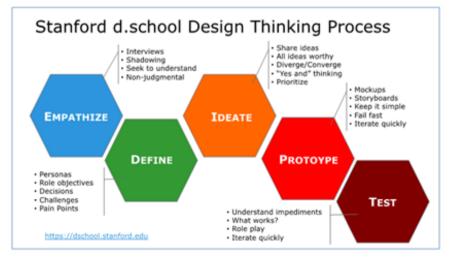
- MECE Frameworks
- Root Cause Analysis
- 5-Step Persuasive Selling
- Blue Ocean Strategies
- 4 Short Cases + In-class Practice
- Student TA: Oscar Tse , Year 5 COFINA











TEMG 4950: T&M Corporate Consulting Project for a Client

Consulting Projects using McKinsey Methods:

- Spr 24-25: "GenAl Strategy for UBS Wealth Management"
- Fall 24-25: "Meta LLM for Viu Marketing"
- Spr 23-24: "Advanced Air Mobility" for Arup Aviation
- Fall 23-24: "ETF Sales Dashboard" for J.P. Morgan
- Spr 22-23: "Google and Open Data Strategy for PCCW-HKT"
- Fall 22-23: "Virtual Banking Strategies for livi"
- "Urban Retrofit Services for ARUP" Spr 21-22:
- "Future Transport Planning for TD" Fall 21-22:
- Spr 20-21: "Precision Farming for BAYER Japan"
- Fall 20-21: "GTM of FashionTech for Li & Fung in 3 Geo's"
- Spr 19-20: "Digital Façade Inspection for ARUP"
- "O2O Strategies for 5 GOOGLE Industries" Fall 19-20:

Fall 08-09: "Empty Container Strategies for OOCL"



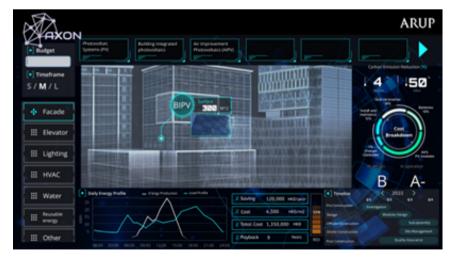




J.P.Morgan



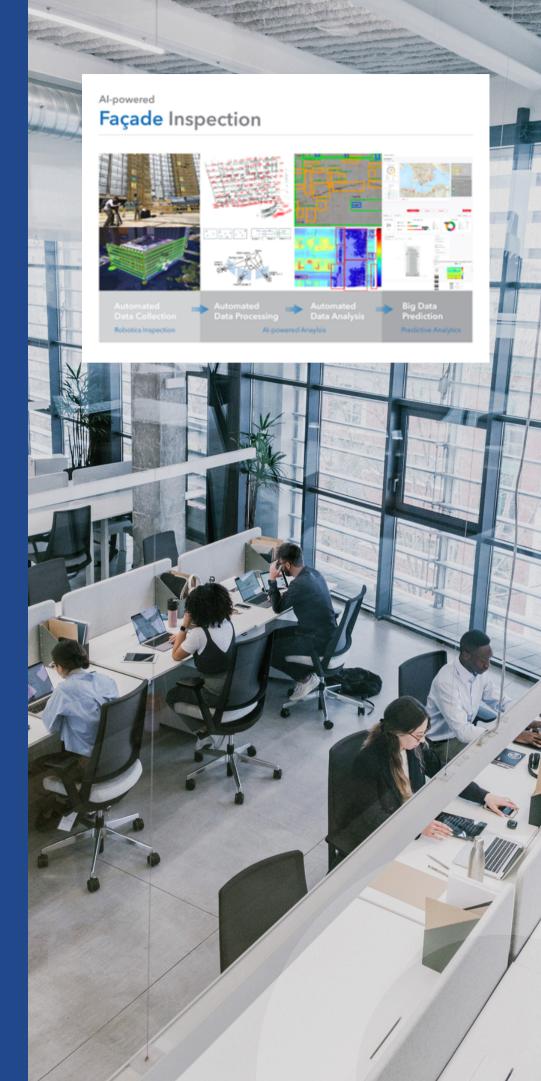




TEMG4950E Arup Project: 8 Internships







TEMG4950G Bayer Project: 5 M.T. in Singapore





TEMG 4940 (previously TEMG4952): **T&M Prototyping & Desktop Research for a client**

Corporate-sponsored Projects (T&M-DDP students only):

Summer 2022-23	1.	T&M Prototyping of Bond Portfolio	iBank
TEMG4940C		Builder using Al	
Winter 2022-23	1.	Smart Contract Research	UBS
TEMG4940A&B	2.	Chatbot Prototyping	APAC
Winter 2021-22	1.	ML for Derivative Products Analysis	UBS
TEMG4952C	2.	Venture Capital Research	APAC
	3.	Cloud Datastore Research	
Summer 2020-21	1.	ML for Credit Rating Prediction	iBank
TEMG4952B			
Winter 2020-21	1.	ML for Fintech Prediction	UBS
TEMG4952A			Zurich
Winter 2019-20	1.	ML for YY Startup Prediction	UBS
TEMG4000	2.	Issue Tracking for Trade Desk	APAC
		•••	
Fall 2017-18	1.	Blockchain Prototyping	UBS
TEMG4000			APAC





TEMG4952B: ML for Credit Rating Prediction 2 Internships









TEMG 4970 T&M International Business Plan Competition (IBPC) Start-up Project

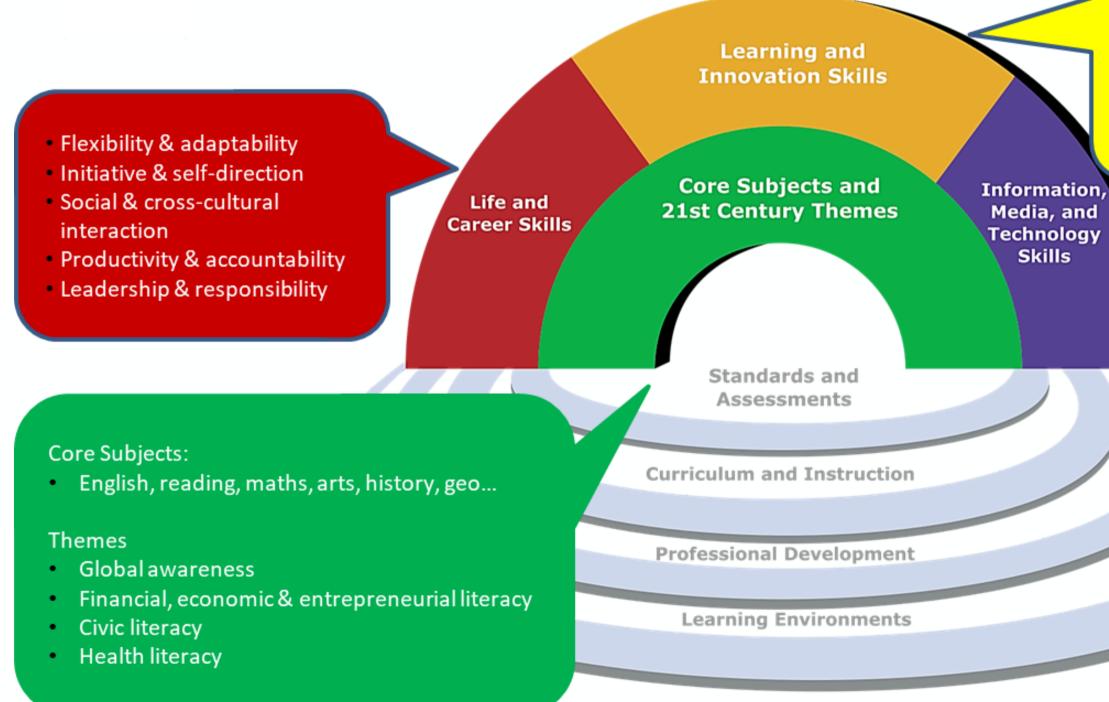
TEMG 4970 (previously TEMG4960): **T&M IBPC Start-up Project**

Win 2024-25	Innovating the future of Transportation - 4U's (Austin, USA)
Sum 2023-24	The Future of Mobility and Logistics - 3U's (Singapore)
Win 2023-24	Startup for Greater Bay Area - 3U's (Guangzhou & Shenzhen)
Sum 2022-23	Al for Business - 4U's (Hamburg, Germany)
Win 2021-22	<cancelled></cancelled>
Win 2020-21	Reimaging Education for COVID and Beyond for HKUST
Sum 2019-20	Startup to Boost Economy under COVID - 3U's (Virtual)
Win 2019-20	Assistive Tech for the Disabled - 4U's (3 cities in Brazil)
Sum 2018-19	Healthier Living for Greater Bay Area - 3U's (Shenzhen)
Win 2018-19	Traffic Jam Solution for Silicon Valley - 4U's (San Jose, USA)
Sum 2017-18	Healthy Living - 3U's (Shanghai)

Sum 2014-15 Water for Life - 4U's (Singapore)



21st Century Skills for Students in Preparation for a Digital Society



4C's of TEMG Intended learning outcome:

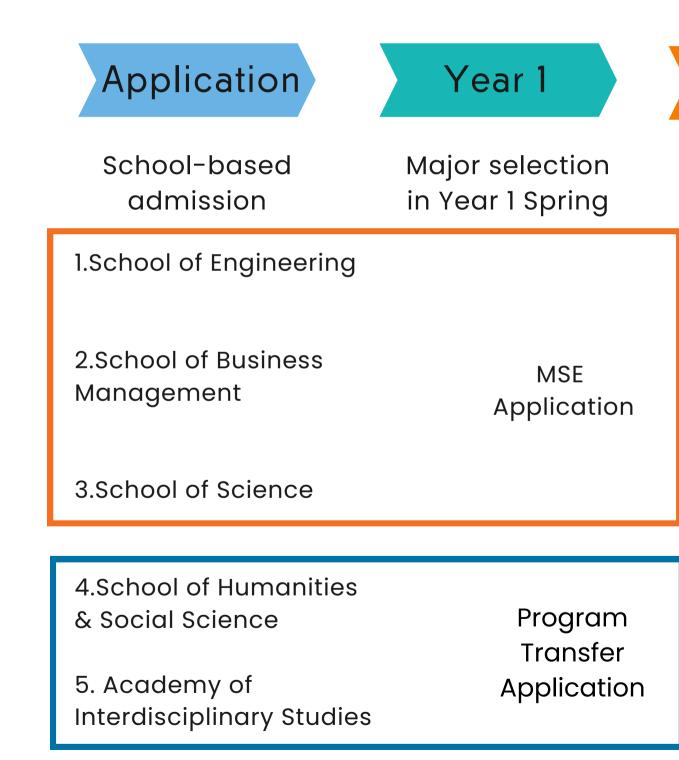
- ✓ Critical thinking & problem solving
- **Creativity & innovation**
- Communication
- Collaboration

- Information literacy
- Media literacy
- ICT literacy



How to join T&M-DDP?

School-based admission to T&M-DDP in Year 2



Year 2 - 5

Dual Degree Program in Technology & Management

Program Requirements:

LANG 1402/1406 (SBM) or LANG 1402/1407 (SENG) ≥ B+ or LANG 1402/1409 (SSCI)

Ranking Criteria:

Pre-admission results, Year 1 CGA, Selected course performance, and Interview performance



Required and Recommended **Pre-major** Courses

First year students interested in declaring T&M-DDP engineering in the first year of study:

Students from SBM and SENG

REQUIRED

RECOMMENDED

Remarks:



majors are required/recommended to take the following courses

• B+ or above in LANG 1402/1406 (SBM) or LANG 1402/1407 (SENG) • MATH 1014 or MATH 1024 or MATH 1020

• MATH 1012 or MATH 1013 or MATH 1023

All T&M-DDP students are <u>NOT</u> allowed to use SOSC1440 to substitute the required courses [(ECON2103/2113) and ECON2123].

Required Premajor Courses

First year students interested in declaring T&M-DDP **<u>Biotechnology</u>** major are required to take the following courses in the first year of study:

Students from SBM

Students from SSCI

REQUIRED

REQUIRED

- 1020

• MATH 1003 or MATH 1012 or MATH 1013 or MATH 1023 or MATH 1020 • Students who did not take Biology or took 1/2x Biology in HKDSE: LIFS 1901 and LIFS 1902 • Students who took 1x Biology in HKDSE: LIFS1902

• MATH 1012 or MATH 1013 or MATH 1023 or MATH

• Students who did not take Biology or took 1/2x Biology in HKDSE: LIFS 1901 and LIFS 1902 • Students who took 1x Biology in HKDSE: LIFS1902

Have a Guestion?

Phone

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Room 4376, Lift 17, 18 Hong Kong University of	<u>techmgmt@ust.hk</u>	<u>https://techmgmt.</u>
Science and Technology		

<u>nt.hkust.edu.hk/</u>